SAFE HARBOR STATEMENT

This document and the related presentation contain forward-looking statements. In particular, these forward-looking statements include statements regarding future financial performance and the Company’s expectations as to the achievement of certain targeted metrics, including net debt and net industrial debt, revenues, free cash flow, vehicle shipments, capital investments, research and development costs and other expenses at any future date or for any future period are forward-looking statements. These statements may include terms such as “may”, “will”, “expect”, “could”, “should”, “intend”, “estimate”, “anticipate”, “believe”, “remain”, “on track”, “design”, “target”, “objective”, “goal”, “forecast”, “projection”, “outlook”, “prospects”, “plan”, or similar terms. Forward-looking statements are not guarantees of future performance. Rather, they are based on the Group’s current state of knowledge, future expectations and projections about future events and are by their nature, subject to inherent risks and uncertainties. They relate to events and depend on circumstances that may or may not occur or exist in the future and, as such, undue reliance should not be placed on them.

Actual results may differ materially from those expressed in forward-looking statements as a result of a variety of factors, including: the Group’s ability to launch new products successfully and to maintain vehicle shipment volumes; changes in the global financial markets, general economic environment and changes in demand for automotive products, which is subject to cyclical; changes in local economic and political conditions, changes in trade policy and the imposition of global and regional tariffs or tariffs targeted to the automotive industry, the enactment of tax reforms or other changes in tax laws and regulations; the Group’s ability to expand certain of the Group’s brands globally; the Group’s ability to offer innovative, attractive products; the Group’s ability to develop, manufacture and sell vehicles with advanced features including enhanced electrification and autonomous driving characteristics, various types of claims, lawsuits, governmental investigations and other contingent obligations affecting the Group, including product liability and warranty claims and environmental claims, investigations an lawsuits; material operating expenditures in relation to compliance with environmental, health and safety regulations; the intense level of competition in the automotive industry, which may increase due to consolidation; exposure to shortfalls in the funding of the Group’s defined benefit pension plans; the Group’s ability to provide or arrange for access to adequate financing for the Group’s dealers and retail customers and associated risks related to the establishment and operations of financial services companies including capital required to be deployed to financial services; the Group’s ability to access funding to execute the Group’s business plan and improve the Group’s business, financial condition and results of operations; a significant malfunction, disruption or security breach compromising the Group’s information technology systems or the electronic control systems contained in the Group’s vehicles; the Group’s ability to realize anticipated benefits from joint venture arrangements; the Group’s ability to successfully implement and execute strategic initiatives and transactions, including the Group’s plans to separate certain businesses; disruptions arising from political, social and economic instability; risks associated with our relationships with employees, dealers and suppliers; increases in costs, disruptions of supply or shortages of raw materials; developments in labor and industrial relations and developments in applicable labor laws; exchange rate fluctuations, interest rate changes, credit risk and other market risks; political and civil unrest; earthquakes or other disasters and other risks and uncertainties.

Any forward-looking statements contained in this document and the related presentations speak only as of the date of this document and the Company disclaims any obligation to update or revise publicly forward-looking statements. Further information concerning the Group and its businesses, including factors that could materially affect the Company’s financial results, is included in the Company’s reports and filings with the U.S. Securities and Exchange Commission, the AFM and CONSOB.
2014 WHAT WE SAID

Volume increase from industry growth
+185K
Volume increase from share growth
+75K
Volume increase from new segments added to the Jeep portfolio
+140K
Volume increase from localization in LATAM and APAC
+700K
Volume increase from
+420K
+60K
+220K
+430K
+75K
1.9M

EXPAND PRODUCT PORTFOLIO BY ADDING
Small SUV
One 3-Row SUV Offering

MANUFACTURING FOOTPRINT
Extend from 4 plants in 1 country to 10 plants in 6 countries

PRODUCTION CAPACITY
Increase by 138% to 1.9M units by 2018CY

EXPANSION OF DISTRIBUTION CHANNELS
Grow dealer network to 6K

Brazil
India
China
2018 WHERE WE ARE

EXPAND PRODUCT PORTFOLIO BY ADDING
- ✔ Small SUV – Renegade
- ❌ One 3-Row SUV Offering – Deferred to 2020CY

MANUFACTURING FOOTPRINT
- ✔ Extend from 4 plants in 1 country to 10 plants in 6 countries

PRODUCTION CAPACITY
- ✔ Increase by 138% to 1.9M units by 2018CY

EXPANSION OF DISTRIBUTION CHANNELS
- ✔ Grow dealer network to ~6K

2013CY
- 730K
  - +185K Volume increase from industry growth
  - +420K Volume increase from share growth
  - +60K

2018CY
- 1.9M
  - +430K Volume increase from localization in LATAM and APAC
  - +700K Volume increase from new segments added to the Jeep portfolio
  - +220K Volume increase from share growth
  - +140K Volume increase from industry growth

WHERE WE ARE

Volume increase from share growth
Volume increase from industry growth
Volume increase from new segments added to the Jeep portfolio
Volume increase from localization in LATAM and APAC

Increase by 138% to 1.9M units by 2018CY
Grow dealer network to ~6K
Extend from 4 plants in 1 country to 10 plants in 6 countries
Small SUV – Renegade
One 3-Row SUV Offering – Deferred to 2020CY

~ 1.85-1.9M

~ 1.85-1.9M

~ 1.85-1.9M
SALES BALANCE

<table>
<thead>
<tr>
<th>Region</th>
<th>2014</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>NAFTA</td>
<td>78%</td>
<td>59%</td>
</tr>
<tr>
<td>EMEA</td>
<td>7%</td>
<td>14%</td>
</tr>
<tr>
<td>LATAM</td>
<td>2%</td>
<td>9%</td>
</tr>
<tr>
<td>APAC</td>
<td>13%</td>
<td>18%</td>
</tr>
</tbody>
</table>

SALES

- **2014**: 1.0M
- **2018**: ~1.85 - 1.9M

**PERFORMANCE**

- **2014**
  - NAFTA: 78K
  - EMEA: 7K
  - LATAM: 2K
  - APAC: 13K

- **2018**
  - NAFTA: 59%
  - EMEA: 14%
  - LATAM: 9%
  - APAC: 18%

- **B**: 2014: 788K 2018: 1,100K
  - NAFTA: 78%
  - EMEA: 7%
  - LATAM: 2%
  - APAC: 13%

- **C**: 2014: 20K 2018: 160K
  - NAFTA: 78%
  - EMEA: 7%
  - LATAM: 2%
  - APAC: 13%

- **D**: 2014: 76K 2018: 260K
  - NAFTA: 59%
  - EMEA: 14%
  - LATAM: 9%
  - APAC: 18%

- **E**: 2014: 133K 2018: 330K
  - NAFTA: 78%
  - EMEA: 7%
  - LATAM: 2%
  - APAC: 13%

- **Regional Jeep Sales**

- **Segment Volume Proportions**

Source: P03, P04 - 18 Sales Forecast
UV INDUSTRY OUTLOOK NEXT FIVE YEARS

SEGMENTS – LARGELY STABLE

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>A UV</td>
<td>&lt;1%</td>
<td>&lt;1%</td>
</tr>
<tr>
<td>B UV</td>
<td>20%</td>
<td>22%</td>
</tr>
<tr>
<td>C UV</td>
<td>26%</td>
<td>27%</td>
</tr>
<tr>
<td>D UV</td>
<td>39%</td>
<td>36%</td>
</tr>
<tr>
<td>E UV</td>
<td>13%</td>
<td>13%</td>
</tr>
<tr>
<td>F UV</td>
<td>2%</td>
<td>2%</td>
</tr>
</tbody>
</table>

Source: IHS Global Insight with FCA Group Estimates
### 2018 – 2022

**NUMBER OF COMPETITIVE PRODUCTS**

#### By Segment

<table>
<thead>
<tr>
<th>Segment</th>
<th>Range</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>E/F UV</td>
<td>105 ~ 119</td>
<td>(+13%)</td>
</tr>
<tr>
<td>D UV</td>
<td>143 ~ 187</td>
<td>(+31%)</td>
</tr>
<tr>
<td>C UV</td>
<td>156 ~ 212</td>
<td>(+36%)</td>
</tr>
<tr>
<td>A/B UV</td>
<td>121 ~ 147</td>
<td>(+21%)</td>
</tr>
</tbody>
</table>

#### By Region

<table>
<thead>
<tr>
<th>Region</th>
<th>Range</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>NAFTA</td>
<td>130 ~ 185</td>
<td>(+42%)</td>
</tr>
<tr>
<td>APAC</td>
<td>440 ~ 550</td>
<td>(+25%)</td>
</tr>
<tr>
<td>EMEA</td>
<td>200 ~ 285</td>
<td>(+43%)</td>
</tr>
<tr>
<td>LATAM</td>
<td>120 ~ 145</td>
<td>(+21%)</td>
</tr>
</tbody>
</table>

You need product, but it’s not enough to win

*– Brand Matters*

Source: IHS Global Insight
THE ICONIC BOOKEND WRANGLER

PRODUCT ATTRIBUTES

1. CAPABILITY
2. FUNCTIONALITY
3. DYNAMICS / FUEL ECONOMY

ALL OTHER JEEP PRODUCTS

1. DYNAMICS / FUEL ECONOMY
2. FUNCTIONALITY
3. CAPABILITY
(All models capable of being Trail Rated)

THE CURRENCY OF CAPABILITY

TRACTION
Trail-Rated traction helps controlled forward motion in snow, ice, sand and mud.

ARTICULATION
When one or more wheels are elevated, the 4x4 system helps the other wheel(s) maintain ground contact longer to move steadily ahead.

MANEUVERABILITY
Precision steering and optimized wheelbase allow for expert navigation at all times.

GROUND CLEARANCE
Optimal approach, departure and breakover angles to clear logs, rocks and uneven ground.

WATER FORDING
Additional electrical and body seals and a high air intake location, to traverse water up to 20-inches deep.

BUT ALSO THE NEED TO ANCHOR ALL OF OUR MODELS TO OUR BRAND DNA

1. CAPABILITY
2. FUNCTIONALITY
3. DYNAMICS / FUEL ECONOMY
ULTIMATE JEEP OFF-ROAD CAPABILITY
IN EACH SEGMENT

7 STANDARDS REQUIRED FOR QUALIFICATION
CARRIES THIS UNIQUE BADGE

CONSISTENTLY ACCEPTED AS THE EMBODIMENT
OF JEEP OFF-ROAD CAPABILITY

8% MIX
TRANSACTION PRICE +$4.7K

"'Trailhawk' – the butchest, brashest and most off-roady Grand Cherokee ever.”
– Top Gear

"… proved that it could easily tackle whatever we threw at it – something that we wouldn’t say about most of the Cherokee’s rivals.”
– TORQUE REPORT.COM

“In its [Mid-size UV] segment, there aren’t many - if any - that can touch its off-road chops while still remaining comfortable on pavement.”
– Motor Trend
"The Trackhawk was designed and built to beat the best super SUVs in the world... Fair to say it’s crushed that brief."
– Top Gear

"The Trackhawk is fast as stink, can tow 7200 pounds, and seats a family in comfort."
– Car and Driver

"With 707 horsepower on tap, it’s hard not to keep coming back for more."
– Road & Track
ULTIMATE JEEP HIGH SPEED SAND-RUNNING CAPABILITY

LAUNCH OF SAND PERFORMANCE UNDERPINNED BY 8 DESERT-SPECIFIC ENGINEERING STANDARDS

DIRECTLY TARGET THIS LIFESTYLE SEGMENT AS WELL AS SUPPORT CLAIMS IN KEY MARKETS

10% MIX TRANSACTION PRICE +$5-10K

LAUNCH Q1 2020
**OFF-ROAD CAPABILITY**

- **ULTIMATE JEEP ROCK CRAWLING OFF-ROAD CAPABILITY**
  7 STANDARDS REQUIRED FOR QUALIFICATION, CARRIES THIS UNIQUE BADGE

- **ULTIMATE JEEP HIGH SPEED OFF-ROAD CAPABILITY**
  SAND PERFORMANCE UNDERPINNED BY 8 DESERT-SPECIFIC ENGINEERING STANDARDS

- **ULTIMATE JEEP ON-ROAD PERFORMANCE**
  CONTINUES THE JEEP BRAND MESSAGE OF SEGMENT LEADING CAPABILITY

**ON-ROAD CAPABILITY**

- **ULTIMATE URBAN CAPABILITY**
  ALL WEATHER CAPABILITY, FUEL EFFICIENT, FULLY CONNECTED, STRESS FREE MOBILITY
A MODERN INTERPRETATION OF CAPABILITY

AUTONOMY CAPABILITY FOR INDEPENDENCE AND STRESS-FREE MOBILITY

TRACTION CAPABILITY IN ALL WEATHER CONDITIONS

ELECTRIFIED CAPABILITY TO MOVE EFFICIENTLY
  • ACCESS TO RESTRICTED CITY CENTERS

RIDE HEIGHT CAPABILITY TO COMMAND THE URBAN TERRAIN

CONNECTIVITY CAPABILITY TO FULLY NETWORK WITH THE OUTSIDE WORLD
  • LIVE NAVIGATION
  • PARKING AVAILABILITY

STAYING TRUE TO OUR DNA, CAPABILITY AT THE CORE

URBAN UV
ELECTRIFICATION OPTIONS AVAILABLE ACROSS EACH NAMEPLATE BY 2021
<table>
<thead>
<tr>
<th>FREEDOM</th>
<th>COMMUNITY</th>
<th>CARE</th>
<th>COMMERCE</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>BORROWING</strong></td>
<td><strong>SUBSCRIPTION</strong></td>
<td><strong>BADGE OF HONOR</strong></td>
<td><strong>SOCIAL</strong></td>
</tr>
<tr>
<td>Wranglers and ‘Hawks’ earn Jeep coins w/ purchase</td>
<td>Monthly fee gives access to FCA vehicles</td>
<td>Engage road enthusiasts</td>
<td>Social networks</td>
</tr>
<tr>
<td>Use coins to borrow product</td>
<td>Good, Better, Best Tiers with options for insurance coverage, vehicle selection &amp; concierge services</td>
<td>Showcase ‘Hawk’ capability</td>
<td>Jeep clubs</td>
</tr>
<tr>
<td>Buy more coins as needed for ongoing access</td>
<td>Build brand and advocacy through experience sharing</td>
<td>Leverage group partnerships</td>
<td>Trail caravans</td>
</tr>
<tr>
<td>PILOT 2019 NORTH EAST</td>
<td>58K ACTIVE USERS</td>
<td>PILOT FROM 2016</td>
<td>PILOT FROM 2017</td>
</tr>
<tr>
<td></td>
<td>LAUNCH 2019</td>
<td>FULL ROLL OUT 2019</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>NAFTA</strong></td>
<td><strong>APAC</strong></td>
<td><strong>EMEA</strong></td>
<td><strong>LATAM</strong></td>
</tr>
<tr>
<td>FREEDOM 2019</td>
<td>100% CONNECTED 2019</td>
<td>50% CONNECTED 2019</td>
<td>COMMUNITY 2019</td>
</tr>
<tr>
<td>100% CONNECTED 2020</td>
<td>WAVE 2020</td>
<td>COMMUNITY 2019</td>
<td>50% CONNECTED 2020</td>
</tr>
<tr>
<td></td>
<td></td>
<td>FREEDOM 2020</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>BUILDING BRAND EQUITY</strong></td>
<td><strong>MOBILITY ECOSYSTEM</strong></td>
<td><strong>Introducing Jeep Wave</strong></td>
<td><strong>Your freedom to drive on.</strong></td>
</tr>
<tr>
<td></td>
<td><strong>Introducing Jeep Wave</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>Your freedom to drive on.</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
# PRODUCT PLAN

<table>
<thead>
<tr>
<th>GLOBAL</th>
<th>2018</th>
<th>2022</th>
<th>ELECTRIFICATION AUTONOMY CONNECTIVITY</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>80% MARKET COVERAGE</td>
<td>100% MARKET COVERAGE</td>
<td></td>
</tr>
<tr>
<td>A/B</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>B</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Renegade</td>
<td>New Renegade</td>
<td></td>
</tr>
<tr>
<td>C</td>
<td>Compass</td>
<td>Refreshed Compass</td>
<td>Wrangler</td>
</tr>
<tr>
<td></td>
<td>All-New Wrangler</td>
<td></td>
<td></td>
</tr>
<tr>
<td>D</td>
<td>Refreshed Cherokee</td>
<td>New Cherokee</td>
<td>Low D 3-Row</td>
</tr>
<tr>
<td></td>
<td>Grand Commander</td>
<td></td>
<td></td>
</tr>
<tr>
<td>E</td>
<td>Most-Awarded SUV Grand Cherokee</td>
<td>Grand Cherokee 2-Row</td>
<td>E-Segment 3-Row</td>
</tr>
<tr>
<td>F</td>
<td>Return of Storied Nameplates Wagoneer/Grand Wagoneer</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

- **2 LAUNCHES PER YEAR**
  - 10 PHEVs by 2022
  - 4 BEVs by 2022
- **ELECTRIFICATION OPTIONS AVAILABLE ACROSS EACH NAMEPLATE BY 2021**
- **L3 AUTONOMY BY 2021**
- **ENTER 3 NEW SEGMENTS**
DROP DIESEL
7 NEW/REFRESHED PRODUCTS

8 PHEVS
5 MHEVS

L3 AUTONOMY BY 2021
100% CONNECTED

LOCALIZE 2 ADDITIONAL NAMEPLATES
3.5X INCREASE IN CAPACITY FROM END 2017

INCREASE DEALER NETWORK COVERAGE

Source: IHS Global Insight
Connectivity including optional packages.
MARKET DRIVERS

CONTINUED MARKET RECOVERY

EXPANSION OF INOVAR AUTO

REGIONAL UV INDUSTRY IHS PROJECTION

7 NEW/REFRESHED PRODUCTS
ENTER MID-SIZE 3-ROW SUV SEGMENT

LOCALIZE 1 ADDITIONAL NAMEPLATE
EXPAND CAPACITY ~ +150K FROM END 2017

INCREASE DEALER NETWORK COVERAGE

Source: IHS Global Insight
MARKET DRIVERS

NEW ENERGY VEHICLES
~15-20% OF INDUSTRY

CONTINUED RISE OF LOCAL CHINESE OEMS

PRICING PRESSURE

EXPAND REACH
– URBAN UV

8 NEW/REFRESHED PRODUCTS

2 CHINA SPECIFIC VEHICLES

4 PHEVS

4 BEVS

100% CONNECTED

L3 AUTONOMY

LOCALIZE 1 ADDITIONAL NAMEPLATE

FROM A SUPPORT ROLE TO A LEAD ROLE IN REGION

#1 UV MARKET IN THE WORLD

REGIONAL UV INDUSTRY IHS PROJECTION

2017

10.7M

2022

14.4M

Source: IHS Global Insight
MARKET DRIVERS

MORE STRINGENT EMISSION/ SAFETY
SUB 4M CONTINUES TO DOMINATE
SUV GROWTH OUTPACES INDUSTRY

EXPAND PORTFOLIO
- LAUNCH SUB 4M UV
- ADD 3-ROW MID-SIZE UV

EXPORT HUB
~1.5X INCREASE IN PLANT CAPACITY FROM END 2017

DOUBLE DEALER POINTS OF SALE
EXPAND SERVICE CENTERS

REGIONAL UV INDUSTRY IHS PROJECTION

Source: IHS Global Insight
MARKET DRIVERS

- EMISSIONS STANDARDS FINALIZED
- CLARITY ON AUTONOMY
- NEW MOBILITY MODELS

REGIONAL UV INDUSTRY IHS PROJECTION

<table>
<thead>
<tr>
<th>Year</th>
<th>2017</th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>Value</td>
<td>8.3M</td>
<td>8.9M</td>
</tr>
</tbody>
</table>

Source: IHS Global Insight

- ENTER HIGH MARGIN SEGMENTS
- GRAND WAGONEER RETURNS
- 8 PHEVS
- 100% CONNECTIVITY
- L3 AUTONOMY
- EXPAND JEEP WAVE
- ADD MOBILITY SERVICES
- INCREASE MANUFACTURING CAPACITY +500K FROM END 2017
VOLUME AND SHARE OUTLOOK 2018 - 2022

- 2009: ~1 in 23
- 2018: ~1 in 17
- 2022: ~1 in 12
- FUTURE VISION: ~1 in 5