



FIAT CHRYSLER AUTOMOBILES

Comments on FCA's May Sales in Italy

For the month of May, FCA sales in Italy were up 6.8% year-over-year with market share at 29.3%. The Alfa Romeo brand posted a 31.9% year-over-year increase, with both the Giulia and Stelvio ranking as leaders in their respective segments. Sales for Fiat brand were up 10.8%, with the Fiat Tipo ranking second overall (for the first time) and continuing as leader in the Italian C segment with a 25.8% share. Also leaders in their respective segments were the Fiat Panda and Fiat 500 (with a combined 60.0% segment share), the Fiat 500L (62.4% segment share) and the Fiat 500X (19.2% segment share).

FCA posted another consecutive year-over-year sales increase in Italy in May, with nearly 59,900 vehicles sold (+6.8%) and market share at 29.3%.

For the five months year-to-date, FCA sales were up 9.0% year-over-year to more than 279,000 vehicles, with market share 30 basis points higher at 29.45%.

FCA continued to dominate the Italian sales rankings with the Fiat Panda, Fiat Tipo and Fiat 500 holding the top three positions and the Fiat 500L, Lancia Ypsilon and Fiat 500X also in the top ten.

Fiat brand posted a 10.8% increase in May sales, to nearly 45,700 vehicles, with Italian market share more than 50 basis points higher at 22.4%.

Year-to-date, brand sales totaled more than 206,300 vehicles (+9.5%) with share up 30 basis points to 21.8%.

Fiat brand models dominated the top three for the month and a total of five brand models ranked in the top ten. The Panda continued as overall market leader, with more than 14,700 vehicles sold and A segment share exceeding 40.0%. With more than 7,700 units sold, the Fiat Tipo was the second best-selling car overall and leader in the C segment with a 25.8% share. The 500 was third overall with nearly 7,500 units sold and a 20.3% share of the A segment. Together, the 500 and Panda accounted for a more than 60.0% share of the A segment. Also in the top ten were the 500L (more than 5,300 units sold and first in its segment with a 62.4% share) and the 500X (more than 5,100 units sold and first in its segment with a 19.2% share).

Lancia posted May sales of 5,300 vehicles, accounting for a 2.6% share of the market.

Year-to-date, brand sales totaled more than 32,400 vehicles with share at 3.4%.

The Ypsilon continued to generate strong demand, ranking fifth overall in Italy for the month.

Alfa Romeo closed May with sales up 31.9% year-over-year to 4,600 vehicles and market share 40 basis points higher at 2.25%.

Year-to-date, sales were up 34.85% over the same period in 2016 to 20,500 vehicles and market share was 40 basis points higher at 2.2%.



FIAT CHRYSLER AUTOMOBILES

PRESS RELEASE

Driving this result were Alfa Romeo's latest models, the Giulia and Stelvio, which are already leaders in their respective segments. The Giulia sold more than 1,300 units to capture a 17.6% segment share, even without a station wagon version as offered by its premium competitors. With nearly 1,000 units sold, the Stelvio held a 13.9% segment share.

Jeep posted May sales of 4,300 vehicles with share at 2.1%.

Year-to-date, brand sales totaled 19,900 vehicles with share at 2.1%.

The Jeep Renegade continued to drive brand performance with more than 3,800 units sold. With a 14.4% share, it was the second best selling vehicle in the Small SUV segment (just behind the Fiat 500X).

London, 1 June 2017

For further information:

+39.011.0063088

mediarelations@fcagroup.com

www.fcagroup.com